

Amazon Area Manager Assessment Practice Test Questions and Answers

1. Your team is consistently missing productivity targets. Which approach best demonstrates "Dive Deep" leadership?

- A) Increase pressure on team members to work faster
- B) Analyze root causes, examine processes, and identify specific improvement opportunities
- C) Blame external factors beyond your control
- D) Request additional resources immediately

2. A key team member wants to leave for another department. How do you handle this situation?

- A) Try to block their transfer to keep them on your team
- B) Support their career growth while planning for knowledge transfer and succession
- C) Express disappointment and reduce their responsibilities
- D) Ignore their request and hope they change their mind

3. When implementing a new process that your team resists, what's the most effective approach?

- A) Mandate compliance without explanation
- B) Communicate the "why," involve team in implementation planning, and address concerns
- C) Delay implementation until everyone agrees
- D) Implement gradually without informing the team

4. Your department faces budget cuts. Which response aligns with Amazon's leadership principles?

- A) Reduce all activities equally across the board
- B) Think big about alternative solutions, be frugal with resources, and focus on customer impact
- C) Complain to upper management about inadequate funding
- D) Maintain status quo and hope for more budget next quarter

Answers: 1-B 2-B 3-B 4-B

For More Amazon Area Manager Assessment Questions and Answers FREE, Amazon Area Manager Assessment Online Prep Training, Amazon Area Manager Assessment Exam, Amazon Area Manager Assessment Study Guide, Amazon Area Manager Assessment Flashcards, Amazon Area Manager Assessment Quizzes visit: