

# Amazon Work Style Assessment Practice Test Questions and Answers

## 1. When facing a tight deadline, which approach aligns best with Amazon's leadership principles?

- A) Work alone to maintain quality control
- B) Dive deep into the problem, think big about solutions, and deliver results
- C) Request deadline extension to avoid rushing
- D) Delegate all tasks to team members

## 2. How should you handle a situation where you disagree with a customer's complaint?

- A) Explain why the customer is wrong
- B) Start with customer obsession, listen actively, and find a solution
- C) Transfer them to another department
- D) Follow company policy without deviation

## 3. Which behavior demonstrates "Ownership" at Amazon?

- A) Only focusing on your assigned tasks
- B) Taking responsibility for outcomes and thinking long-term
- C) Avoiding difficult decisions
- D) Waiting for management approval before acting

## 4. When implementing a new process, what approach reflects Amazon's "Invent and Simplify" principle?

- A) Copy existing industry standards
- B) Create innovative solutions while reducing complexity
- C) Add multiple approval layers for safety
- D) Maintain all current procedures unchanged

Answers: 1-B 2-B 3-B 4-B

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